

# Improving the accuracy of customer transfers

Stakeholder workshop – 24 June 2016

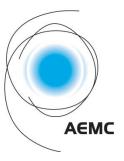


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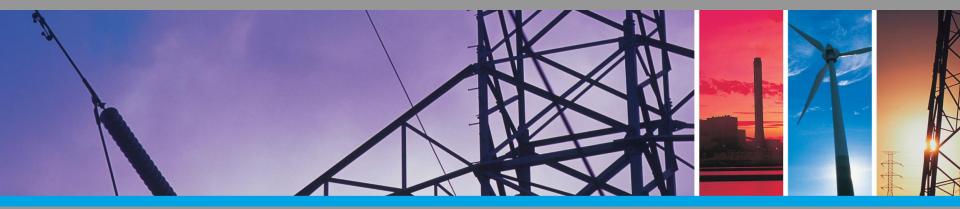
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### Outline

- Address standard
  - Background and introduction to key issues
  - Questions for discussion
  - Summary of discussion
- Resolving erroneous transfers
  - Background and introduction to key issues
  - Questions for discussion
  - Summary of discussion



### Address standard



### Introduction to key issues

- When a customer wants to change retailers, they will give the new retailer their address (online or by phone) if they don't know the NMI
  - New retailer uses the address to find the relevant NMI in MSATS
  - It is often difficult to correctly match the address with the NMI
- One key difficulty is that the supply address maintained by DNSPs on MSATS may be different from the customer's understanding of their address
- This can lead to:
  - Delays and administrative costs, as retailers expend effort to match the customer address to a NMI address in MSATS or as objections arise in MSATS
  - Erroneous transfers if there is a mismatch which is not identified before transfer, leading to further costs, complaints and delays

### Potential benefits of address standard

- Address validation is a key benefit of the type of address standard proposed in this rule change request
  - Validation process will find the correct ("official") address even if a vanity address or alias address is given
  - This can assist in avoiding erroneous transfers and enable retailers to identify the correct NMIs to transfer in a more timely manner
  - The current standard for address fields in MSATS (AS4590) does not provide address validation
- The address standards listed in the Consultation Paper were examples only; this rule change will not specify a particular standard
  - AEMO would conduct a consultation process to determine the appropriate standard

### How could this work in MSATS?

- Retailers currently undertake their own separate validation
  processes to match addresses with NMIs
  - However, this is not standardised, it is not built into the NMI discovery process in MSATS, and the results are not fed back into MSATS to improve its address data
- Some submissions suggested improving the NMI discovery process in MSATS, eg by incorporating address validation
- To maximise the benefits of this change, the validated results (the "official address") should be reflected in MSATS address data
- A different process may be required for gas customer addresses

### Potential process for address validation on transfer

1) Retailer receives address from customer seeking to transfer

2) Retailer validates address using specified address standard – ideally, this would be added as the first stage in the NMI discovery process

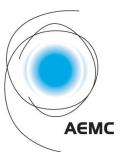
3) Validated address is then matched with a NMI in MSATS

4) If validated address differs from address in MSATS, retailer requests distributor to update address in MSATS

- Can the NMI discovery process be improved by including address validation?
- How should MSATS be updated with validated addresses?
- What additional or alternative steps would help to reduce address mismatches at low cost?

### Summary of discussion on address standard

**Richard Owens** 



## Resolving erroneous transfers



### Provisions of Retail Law on erroneous transfers

- Contract and consent:
  - Once erroneous transfer has completed, customer's contract with original retailer (Retailer A) is no longer in force
  - If customer wishes to return to Retailer A, they will need to give Retailer A explicit informed consent for the transfer and for entry into a new contract with Retailer A
- Consequences of transfer without consent:
  - Transfer is void
  - Customer is liable to pay Retailer A, not Retailer B
  - Any amounts customer paid to Retailer B can be set off against amounts owed to Retailer A

### MSATS procedures on erroneous transfers

- After the erroneous transfer has completed, Retailer B (as the customer's current retailer) is unable to initiate a re-transfer of the customer
- Retailer A has the ability to initiate the re-transfer in MSATS
- Re-transfers can be made retrospective to the date of the erroneous transfer – there is no need to wait for the next meter read

## Proposed retailer responsibilities for resolving erroneous transfers

### **Retailer A**

- As soon as it becomes aware of the erroneous transfer, contact the customer to request consent to a re-transfer and a new contract (on same financial terms as original contract)
- Promptly after obtaining consent, initiate a re-transfer in MSATS retrospective to date of erroneous transfer
- Set off any amounts customer paid Retailer B against next bill

#### **Retailer B**

- If contacted first by the customer, promptly contact Retailer A to explain that an erroneous transfer has occurred
- Cooperate with Retailer A to process the re-transfer, once Retailer A has initiated it
- Pay to Retailer A any amounts Retailer B has received from customer for the supply of energy

- Are the proposed responsibilities for Retailer A appropriate?
- Are the proposed responsibilities for Retailer B appropriate?
- What timeframes would be suitable for these responsibilities?
- Would any additional guidance be required?

## Summary of discussion on resolving erroneous transfers

**Richard Owens** 

