

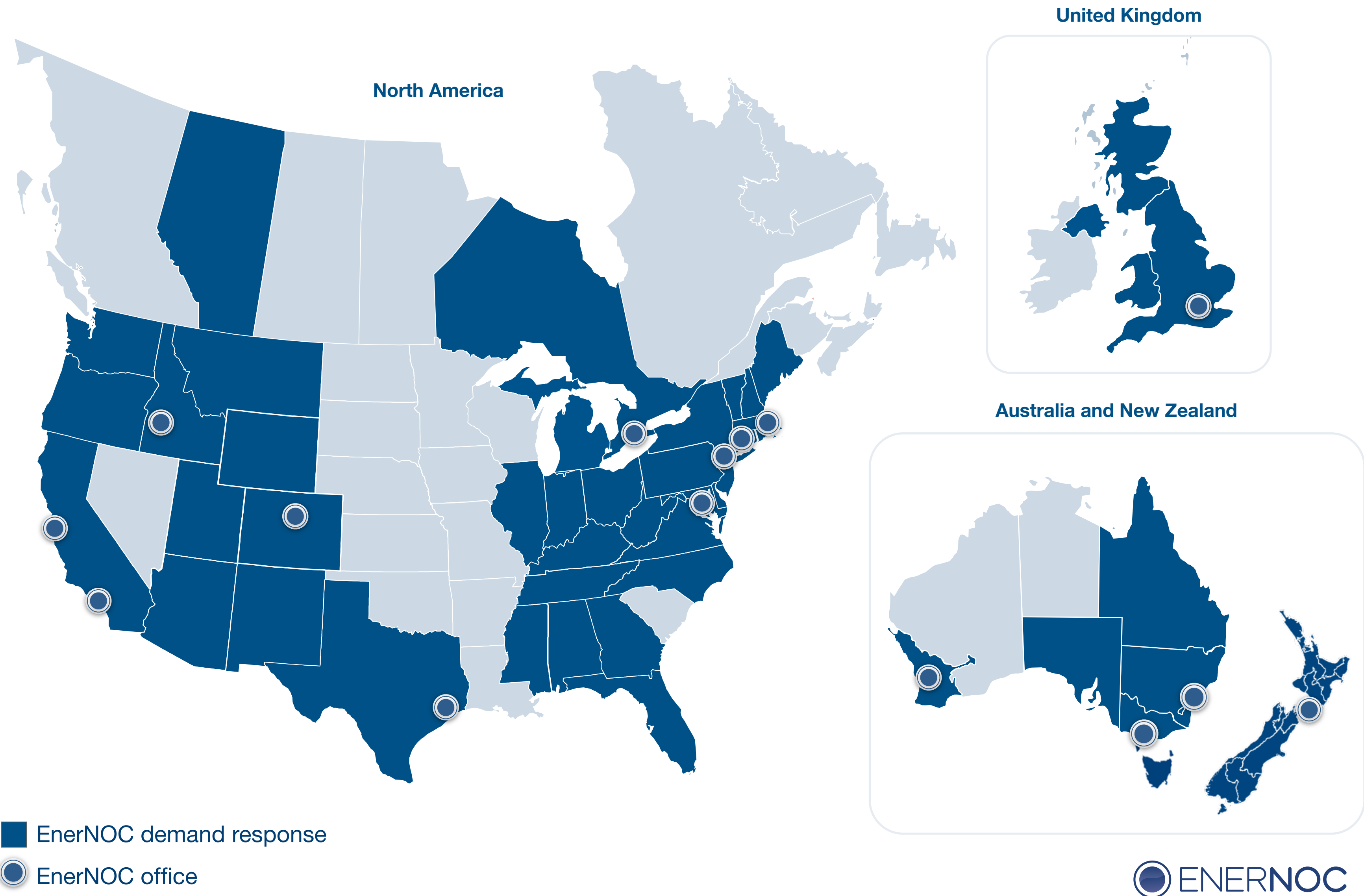


Demand response that works

Paul Troughton

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EnerNOC's demand response footprint





What does success look like?

For example, the EY report projects that in Victoria in 2020, the top 1 per cent of forecast peak half hourly periods will equate to 18.8 per cent of Victorian annual peak demand. They estimate that between \$3.4 billion and \$11.1 billion in network costs could be avoided in the NEM over the period 2011-2030 if demand in the top 1 per cent of peak demand periods could be reduced (to the level of the next highest demand period). This would not constitute a direct saving as the costs of any measures used to reduce demand would need to be netted off, but demonstrates the potential savings

We won't have to build so much



Demand-side **resources**

Competition

Competition in the wholesale market

Competition to procure demand response

How do we introduce competition?

- Treat DR comparably to a scheduled peaking plant
- Ensure retailers are unaffected by customers' participation



Dr Paul Troughton
Manager of Regulatory Affairs

Level 1, 250 Queen St
Melbourne, Vic 3000

+61 404 522 002
ptroughton@enernoc.com