

Stuart Norgrove Adviser Australian Energy Market Commission 60 Castlereagh St, Sydney NSW 2000 Marsh Pty Ltd
ABN 86 004 651 512
One International Towers Sydney
100 Barangaroo Avenue
Sydney, NSW Australia 2000
PO Box H176
Australia Square, Sydney, NSW 1215
T +61 2 8864 8888
www.marsh.com.au

7 May 2025

Subject: National Electricity Amendment – Surety

Dear Stuart,

Thank you for inviting Marsh to provide feedback to the draft rule amendments specifically regarding the proposal to allow participants to provide surety bonds as credit support. Marsh views this as a positive development with the potential to expand the pool of NEM credit support providers.

Marsh provides the following feedback regarding the draft rule changes in relation to the use of surety bonds (as provided to Marsh in email dated 9 April 2025):

(b) be resident in, or have a permanent establishment in, Australia;

Marsh views this condition to potentially conflict with section (a) (4). Sureties may be required to participate from offshore jurisdictions hence Marsh would recommend the removal of this requirement.

Clause 3.3.4 defines an acceptable credit rating to be:

- a rating of A-1 or higher for short term unsecured counterparty obligations of the entity, as rated by Standard and Poor's (Australia) Pty. Limited; or
- a rating of P-1 or higher for short term unsecured counterparty obligations of the entity, as rated by Moodys Investor Service Pty. Limited.

Sureties typically hold 'Financial Strength' ratings from major external rating agencies rather than the short-term versions. These ratings have been deemed acceptable by many market beneficiaries including Australian government departments. Marsh would suggest amending the requirement to the "Financial Strength" rating issued by either of these agencies and setting the minimum bar at A-/A3.

Payment cycle for bonds: in Marsh's experience bond payments in the Australia have been made expeditiously within 24-48 hours of presentation. Whilst the proposed movement from current timelines to 48 hours is welcomed, using the market standard language of 'on demand' on the bond form will, in Marsh's opinion, fit more squarely within Surety's operating guidelines, and potentially attract greater market interest in participation.

Marsh Pty Ltd (ABN 86 004 651 512, AFSL 238 983)

This document and any recommendations, analysis, or advice provided by Marsh (collectively, the "Marsh Analysis") are not intended to be taken as advice regarding any individual situation and should not be relied upon as such. The information contained herein is based on sources we believe reliable, but we make no representation or warranty as to its accuracy. Marsh shall have no obligation to update the Marsh Analysis and shall have no liability to you or any other party arising out of this publication or any matter contained herein. Any statements concerning actuarial, tax, accounting, or legal matters are based solely on our experience as insurance brokers and risk consultants and are not to be relied upon as actuarial, tax, accounting, or legal advice, for which you should consult your own professional advisors. Any modelling, analytics, or projections are subject to inherent uncertainty, and the Marsh Analysis could be materially affected if any underlying assumptions, conditions, information, or factors are inaccurate or incomplete or should change. Marsh makes no representation or warranty concerning the application of policy wording or the financial condition or solvency of insurers or reinsurers. Marsh makes no assurances regarding the availability, cost, or terms of insurance coverage. Although Marsh may provide advice and recommendations, all decisions regarding the amount, type or terms of coverage are the ultimate responsibility of the insurance purchaser, who must decide on the specific coverage that is appropriate to its particular circumstances and financial position.

Page 2 7 May 2025 Stuart Norgrove Australian Energy Market Commission

Yours sincerely

Marsh Surety